



#### **About NCPA**

OMNIA Partners announces the acquisition of National Cooperative Purchase Alliance (NCPA), a leading national government purchasing cooperative based in Houston, TX. This most recent acquisition enriches OMNIA Partners as the nation's most experienced cooperative purchasing organization serving state and local government, K-12 education, and higher education institutions. The successful integration of NCPA into OMNIA Partners augments the organization's differentiators of unparalleled scale and expertise while driving increased savings and efficiency for the purchasing community.

#### Who Can Use NCPA's Contracts?

There are over 90,000 agencies nationwide from both the public and nonprofit sectors that are eligible to utilize NCPA's cooperative purchasing contracts. These include, but are not limited to the following agency types:

- School Districts (including K-12, Charter schools, and Private K-12)
- Higher Education (including Universities, Community Colleges, Private Colleges & Technical / Vocational Schools)
- Cities, Counties, and any Local Government
- State Agencies
- Healthcare Organizations
- Church/Religious
- Nonprofit Corporations

#### **State Statutes**

This contract is accessible nationally to public agencies whose state laws allow for intergovernmental contract use. Click here to view <u>your state's laws on cooperative purchasing.</u>

## **Contract Name**

TD SYNNEX NCPA #01-170 - Advanced Technology Solutions Aggregator

#### **Term**

December 14, 2023 thru December 31, 2026 with two additional optional years.

#### **Awarded Manufacturers**

NCPA Contract #01-170 covers all vendor product lines available at TD SYNNEX. TD SYNNEX and manufacturers' standard commercial certifications/authorizations are required for participation, in addition to any requirements specific to Public Sector or this contract.

#### Freight

All deliveries to NCPA members shall be freight prepaid, FOB Destination for CONUS delivery. For authorized Dealers, all standard commercial freight policies will apply. Possible assistance with freight will be determined on a case by case basis. Additional freight costs may apply for OCONUS delivery, white glove, special and expedited delivery requirements.





## NTE (Not-to-Exceed) Contract Pricing

- 4% Discount from MSRP applicable to all manufacturing lines, (unless noted in Exceptions below)
- 2% Discount from MSRP for the following:
  - Chromebooks, HP Smartbuys, Lenovo TopSeller Products and all other promotionally priced products.
  - Manufacturers: APC, Asus, Avaya, Cisco, Crucial, Google, Global Knowledge Training,
     Microsoft Software, NEC, Netmotion, Seagate, and F5
- 0% Discount for:
  - Non-Discountable SKUs
- **Services:** Please refer to the Services line card for a complete breakdown of specific costs associated with our services. Please email **fieldservices@TDSYNNEX.com** with any questions.
- **Dealer is encouraged to offer additional discounts** from the established contract price when possible.

#### **Authorized Dealer Program**

TD SYNNEX offers a Dealer Program that provides select reseller partners the ability to sell to NCPA members using this contract. The Dealer is authorized to invoice the NCPA member and accept payment on behalf of TD SYNNEX, subject to the following requirements:

- Dealer must obtain a quote from TD SYNNEX Sales Rep or Team. TD SYNNEX NCPA Team will
  include the NCPA contract NTE price to the quote.
- End-user pricing can NOT exceed the NCPA Contract Price but can be discounted by the Dealer.
- Dealer must identify all NCPA quotes and orders to TD SYNNEX. Quotes can be obtained at NCPA@TDSYNNEX.com.
- Both the End-user and Dealer POs should reference the NCPA Contract number (NCPA 01-170).
   Dealer is responsible for maintaining a copy of these POs for audit purposes for up to 3 years following the date of that sale.
- Reseller must have a current account in good standing at TD SYNNEX and signed Dealer Agreement. To participate, please send request to <u>NCPA@TDSYNNEX.com</u>.
- SYNNEX and manufacturers' standard commercial certifications/authorizations are required for participation.





#### Reporting

Sales reporting requirements are at the time of sale for each transaction. Sales reporting consists of Reseller's Purchase Order issued to TD SYNNEX and the end-user customer's Purchase Order issued to Reseller (the "Transaction Sales Report"). The Transaction Sales Report shall be submitted to your designated TD SYNNEX sales person and the following email address <a href="MCPA@tdsynnex.com">MCPA@tdsynnex.com</a>. Sales reporting requirements are material requirements to be in compliance with the Agreement and will be a deliverable for each transaction.

## **Contract Fees**

Reseller is responsible for payment of the NCPA administration fee associated with this Agreement (the "Administrative Fee"). TD SYNNEX will therefore include the associated fees in each quotation provided to Reseller and billed accordingly to Reseller.

Contract fee: 0.80% or 80 Bps for Commodity Products 2.00% or 200 Bps for Enterprise Products

- The Contract Fee is calculated off the Dealer's combined monthly sales based on the total pricing charged to the NCPA members. Participating manufacturers are encouraged to provide special pricing that offsets this Contract Fee.
- Payment Method: ACH Payment is preferred, reach out to <u>Contracts@TDSYNNEX.com</u> for ACH instructions
- · Payment by check is also accepted.
  - Mail to:
    TD SYNNEX Corporation
    c/o Public Sector Contracts NCPA SCM5551293
    39 Pelham Ridge Drive
    Greenville, SC 29615

## **Marketing**

There are no restrictions in the marketing of this contract directly to the cooperative membership. The NCPA Program Office can assist TD SYNNEX and our participating Dealers with their marketing efforts, training and attendance at industry events and TD SYNNEX Public Sector shows.

NCPA has provided a membership list to assist our dealer organization in the marketing of this contract. TD SYNNEX will send all Authorized Resellers the membership list on a monthly basis. Reach out to NCPA@TDSYNNEX.com for contact information.





NCPA Contact below available to connect w/ end-user/agencies, qualify them & answer any questions. **Richard McVay, Senior Director, IT SME / Partner Development** 615-669-2989 Office

E-Mail: richard.mcvay@omniapartners.com