

In these shifting seas of virtualization, look to Eaton



I DON'T BELIEVE IN
SEA MONSTERS. "SEE"
MONSTERS, HOWEVER...



From May 1 through Sept 30, 2024, all Certified and Premier partners can add PBE to their deal registration (**additional 3%**) when the opportunity is associated with either **Nutanix** or **Scale Computing**.

NUTANIX



EATON

Powering Business Worldwide

Stay on course with our reliable solutions

If you feel adrift by the cancellation of the VMware Partner Program, fear not – we can keep you sailing. We are proud to be Alliance Partners of other leading IT software providers like Nutanix and Scale Computing. You can jump ship to any of these platforms and still enjoy the Eaton business continuity capabilities that you trust.

With Eaton, you can stay on top of trends in your environment and identify and resolve issues with ease. Our Eaton [Brightlayer Data Centers suite](#) helps you reduce operational expenses, improve speed and reliability, and mitigate risk. Now could also be the time to shore up your hardware. Eaton's popular power equipment products – UPS and rPDUs, for example – integrate seamlessly with Brightlayer.

With Eaton and its validated alliance partners, you'll be creating additional opportunities to:

- ✓ **Create a stream of recurring revenue.**
- ✓ **Reduce the cost** of monitoring and managing newly acquired and existing distributed power infrastructure.
- ✓ **Build in value-add** for your hardware quotes.
- ✓ **Increase your margins** with Powered by Eaton limited-time offer for Certified and Premier partners.

Don't miss this opportunity to partner with Eaton and let us guide you through these uncharted waters. We can help you find the right solution for your business – contact us today.

Please contact your Eaton Team (Partner Development Manager and Marketing Manager) with any questions.