Elevate Your Security With TD SYNNEX and Microsoft

Cybersecurity is a top priority for executives and chief company officers, making it a critical area for investment with a 12% compound annual growth rate (CAGR) forecasted from 2023 to 2028.[1] Microsoft stands out as a key partner for your cybersecurity practice. By harnessing an integrated security stack, Microsoft enables rapid automation and detection thanks to advanced telemetry from 65 trillion security signals daily. Partnering with TD SYNNEX and Microsoft can also deliver significant savings thanks to reducing third-party costs. What's more, our wide variety of resources ensure the success of Microsoft partners and customers.

To seize these opportunities, TD SYNNEX has launched the Microsoft Security Program to empower partners who are starting their security business with the trainings, tools and services to deliver advanced Microsoft Security solutions. For expert partners, we enhance enablement journeys with tailored incentives and resources focused on our vast security ecosystem.
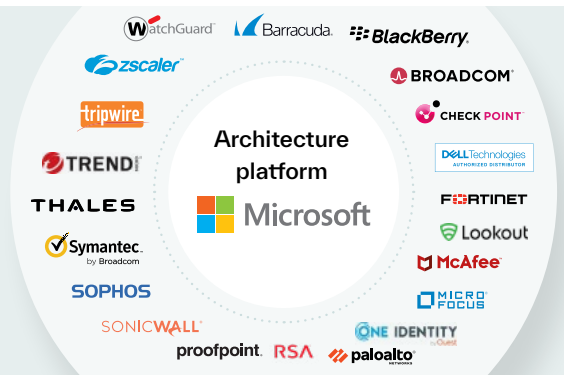
Tap into an organization that blends unmatched global scale and resources with local expertise and execution

250+
Solution ecosystem, from edge to cloud

700+
Dedicated cybersecurity colleagues with central and local focus

Architecture platform

Microsoft

WatchGuard • Barracuda • BlackBerry • zscaler • BROADCOM • tripwire • CHECK POINT • TREND • DELL Technologies AUTHORIZED DISTRIBUTOR • THALES • FORTINET • Symantec by Broadcom • Lookout • McAfee • SOPHOS • MICRO FOCUS • SONICWALL • ONE IDENTITY by Quest • proofpoint • RSA • paloalto NETWORKS

Why Microsoft Security and TD SYNNEX?

Start your business fast with tailored partner enablement journeys offering support during and after the sale, as well as a comprehensive, 24/7 Security Operations Center-as-a-Service (SOCaaS) for rapid time to market.

Increase profitability by progressing in the Microsoft AI Cloud Partner Program (MAICPP) and accessing exclusive programs and incentives while leveraging our expert teams and unique demo experiences.

Streamline your operations while getting insights on security management and product adoption through StreamOne® SecOps and lifecycle management capabilities that will help you stay focused on growing your business.

Your Microsoft Security Opportunity *Tools and trainings for enabling your success*

Business fundamentals
Start with digital and hands-on trainings designed to equip your organization with expertise. You can also unlock tailored curricula aligned to the MAICPP.

Technical Fundamentals
Take the next step with our suite of technical training tools and partner communities, guided by Microsoft Certified Trainees and Cloud Architects.

- Technical training: monthly technical workshops led by design sales engineers covering Microsoft technical terminology, demonstrations and best practices for workplace security, data security and network and infrastructure security.

- Certification training: validate your expertise and meet your Microsoft skilling requirements.

- Weekly tech series: local community updates covering a variety of topics for Microsoft Azure and Modern Workplace offerings designed to help you meet your business goals.

The StreamOne® Platform Has Security in Mind

Whether it's reducing customer exposure or leveraging deep insights, StreamOne® facilitates robust management of SaaS and IaaS solutions at scale. It empowers businesses to streamline their operations, scale their business and enhance cloud security. With tools specifically designed to simplify processes, StreamOne® SecOps functionality provides insightful analytics to identify and mitigate security risks.

Security Management

With StreamOne®, you can monitor and act on Microsoft Security threats and risk status aggregated and per account:

Review your overall risk exposure in your customer aggregation dashboard.

Apply security settings at scale to standardize your customer's security settings.

Review recommended products to security gaps based on your customer's settings and environment.

Speed Up Time to Market With Our SOCaaS and Demo Experiences

TD SYNNEX has partnered with Chorus, a pure-play Managed Security Services provider, to offer a reliable cybersecurity operations center that allows you to accelerate your cybersecurity practice. Provide Microsoft Managed Extended Detection and Response (MXDR) services to your customers with best-in-class 24/7 detection and response.

TD SYNNEX also provides demo experiences and virtual environments for selected technologies designed to immerse the partner in a real-world customer network that can be used for educational training and for testing response procedures to known or simulated threats. Contact us to learn more!

MSP Evolve, Demand Generation, Practice Builder and Much More!

Managed Services Provider (MSP) Evolve, our global program designed to help you leverage Microsoft cloud solutions, differentiate in the market and deliver value to customers, includes a Cybersecurity Specialization track. As part of our global offering, we provide comprehensive Cloud Services Provider (CSP) support, demand generation services and our award-winning Practice Builder Program that will equip you with the capabilities required to win. Our goal is to drive growth and deliver exceptional services tailored to meet your needs. With our combined expertise, we ensure your business thrives in a dynamic and competitive environment.

"We can grow together with TD SYNNEX. The service portfolio allows us to implement a Security Operations Center (SOC) service for mutual benefit. We monitor the environment during the day, weekends and nights are mapped via TD SYNNEX. This allows us to serve our customers even better on their demand."

Ansgar Schwarzer
Managing Director, AS-Systeme

Contact Us

To learn more about how TD SYNNEX and Microsoft Security can help you grow your business and protect your sensitive data, users and devices, visit our site or contact your TD SYNNEX Microsoft team.