VisionAI

Enabling an ecosystem focused on computer vision for the channel
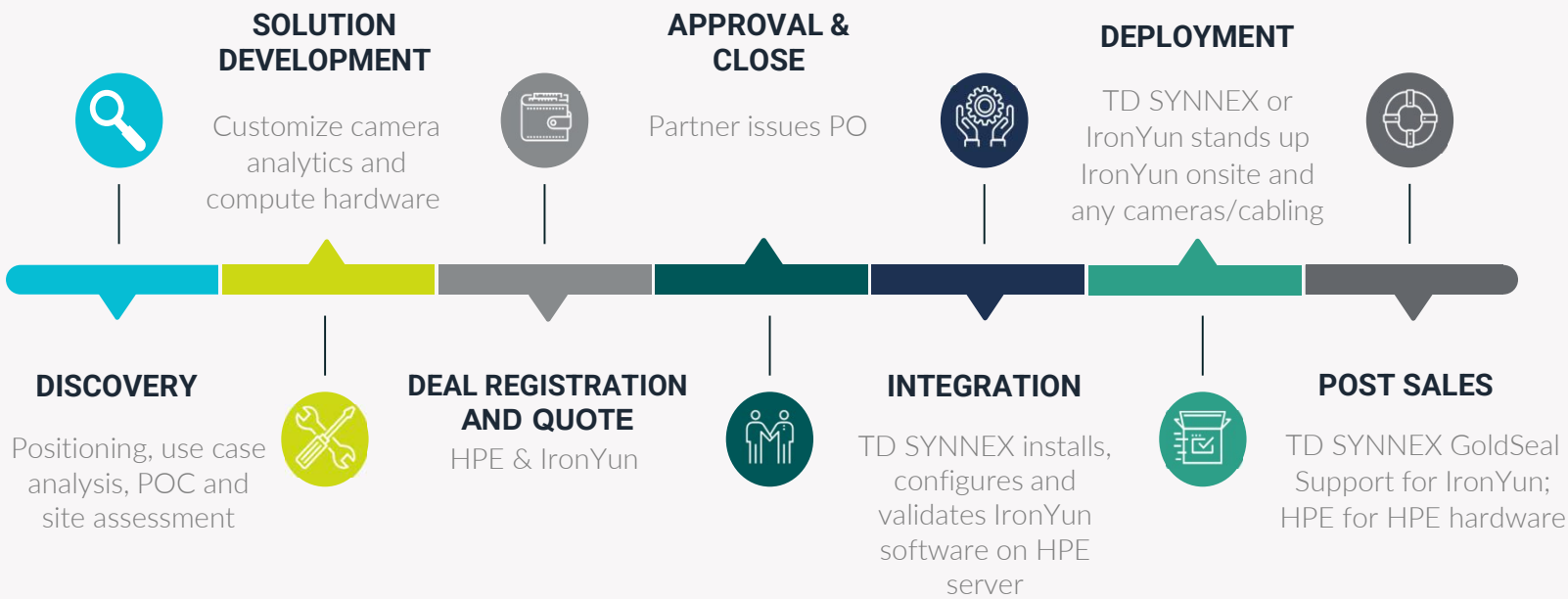
Aggregated Solutions

Hewlett Packard Enterprise **NVIDIA.** **IRONYUN®** VAIDIO® AI VISION PLATFORM

DISCOVERY TO DEPLOYMENT OVERVIEW

The HPE IronYun Vision AI Platform is a comprehensive hardware and software solution that leverages advanced AI to create intelligent video. As your solutions aggregator, TD SYNNEX absorbs complexity and empowers our partners to scale their businesses and deliver value across the digital enterprise.

Our process from Discovery to Deployment offers an easy-to-sell solution allowing businesses to leverage the power of video across all aspects of business from physical security to the most complex business use cases, leaving the difficulty of development and integration to the experts at TD SYNNEX.

SOLUTION DEVELOPMENT
Customize camera analytics and compute hardware

APPROVAL & CLOSE
Partner issues PO

DEPLOYMENT
TD SYNNEX or IronYun stands up IronYun onsite and any cameras/cabling

DISCOVERY
Positioning, use case analysis, POC and site assessment

DEAL REGISTRATION AND QUOTE
HPE & IronYun

INTEGRATION
TD SYNNEX installs, configures and validates IronYun software on HPE server

POST SALES
TD SYNNEX GoldSeal Support for IronYun; HPE for HPE hardware

Partnering with TD SYNNEX and HPE means gaining a support system tailored to your specific business needs. With unique strategies and opportunities from training and certification to financing and strategic business development, your every need is covered.

Contact our team to offer these outcome-based solutions for your customer today.