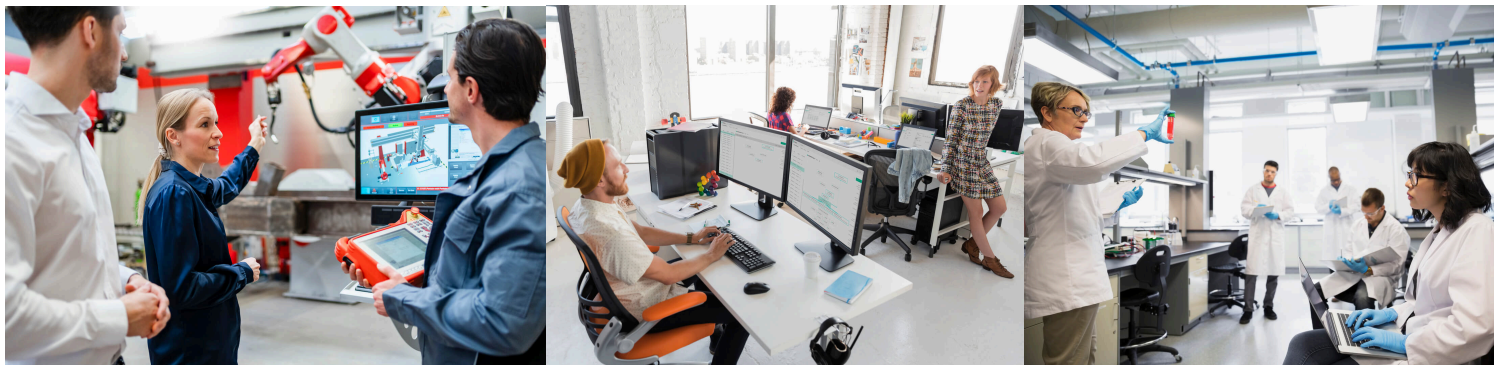# HPE aruba networking

TOP VALUE PROMOTION

PARTNERS GET UP TO 75% OFF ON MANY OF OUR MOST POPULAR PRODUCTS!

PARTNER OFFER

- Resellers can receive discounts up to 75% Off MSRP (See the eligible product list on page 2 of this document):
- Reference Big Deal ID# 98823435 for all hardware sku's.
- Reference Big Deal ID# 98823443 for all software sku's
- Available to authorized and non-authorized partners in the US.

TERMS AND CONDITIONS

- Effective May 1, 2024 - July 31, 2024 or while supplies last.
- Instant discount will be applied by distributor to reseller invoice.
- Hardware sku's must ship from distributor inventory, no drop shipments.
- Software sku's (ie Aruba Central Cloud Management Software) can be ordered as drop shipment.
- Cannot be combined with HPE Partner Ready for Aruba Networking Program discounts, special pricing, deal registration, HPE/Aruba E-Rate discounts, or any other promotional offer.
- Resellers must abide by HPE Aruba Networking's Minimum Advertised Price (MAP) policy and price list. Resellers that violate Aruba's MAP policy may lose access to this offer.
- Promotion does not apply to international deals (i.e., sales to end users outside the US or exporting eligible products outside of the US).
- Failure to comply with the above terms and conditions will result in bill back and may result in reseller disqualification from this promotion and removal from participation in the Deal Registration program at Aruba's sole discretion.
- Only authorized channel partners enrolled in HPE Partner Ready For Aruba eCommerce program are authorized to sell Aruba Instant On products on amazon.com. This applies to partners in the US and Canada.
- HPE reserves the right to terminate, alter, or modify these terms and conditions at any time.

Frictionless, simple to quote discounting on products designed for small to mid-size business.

Small and Midsize businesses have a lot to think about when it comes to their networks. Mobility and cloud-based applications are quickly changing the way SMBs operate and how employees work and engage with customers. 67% of SMB's view mobile solutions and services as critical to their businesses. To help you take advantage of this opportunity, and make business easier for your customers, HPE Aruba Networking offers the Top Value promotion. Partners receive discounts up to 75% off MSRP on eligible Aruba and HPE OfficeConnect access points, switches, cloud management software, transceivers, and accessories.

See the eligible models on the following page of this document.

Hewlett Packard Enterprise

Eligible Products

Description	Aruba SKU	Estimated Partner Discount Off MSRP	Description	Aruba or OfficeConnect SKU	Estimated Partner Discount Off MSRP
Aruba 2530 Switches	J9778A, J9779A, J9780A, J9781A, J9782A, J9783A	45%	**Aruba Instant On 1960 Switches**	JL805A, JL806A, JL807A, JL808A, JL809A, S0F35A	23% - 51%
Aruba 6000 Switches	R8N85A, R8N86A, R8N87A, R8N88A, R8N89A, R9Y03A	52%	**Aruba Instant On Tranceivers & Accessories**	R3X86A, R8W31A, R9D16A, R9D18A, R9D19A, R9D20A, R9B36A, R9M77A, R9D17A; R9M78A, S0G18A, S0G20A, S0G21A	23% - 48%
Aruba 6100 Switches	JL675A; JL676A; JL677A; JL678A; JL679A, R9Y04A		**Aruba Central Cloud Mgt**	Q9Y73AAE, Q9Y74AAE, Q9Y75AAE, Q9Y63AAE, Q9Y64AAE, Q9Y65AAE, Q9Y58AAE, Q9Y59AAE, Q9Y60AAE, Q9Y68AAE, Q9Y69AAE, Q9Y70AAE	45%
Aruba 2930F PoE Switch	JL253A, JL255A, JL256A JL254A, JL557A, JL258A, JL259A, JL260A, JL261A, JL262A, JL263A, JL264A, JL558A, JL559A, JL692A, JL693A	73%	**Aruba Brand Modules, Cable accessories & power supplies**	J9285D , J9281D, J9283D, JL087A, JL086A, JL085A, JX989A, R6P90A; JL083A, JL325A, J9835A; J9583A, JL311A, JL312A, J9734A, J9735A, J9736A, JL078A, JL081A, JL083A	23% - 73%
Aruba 2930M Switch	JL319A, JL320A JL321A, JL322A, JL323A, JL324A, R0M67A, R0M68A	68%	**Aruba Brand Transceivers**	J9054D,JD092B, JD094B, JD119B, JD089B, J4858D, J4859D, J8177D, J9151E, J9153D, J9152D; J4860D	50% - 75%
Aruba Access Points: AP-303, IAP-305, AP-365, AP-367, AP-615; AP-635	JX946A, JX967A, JX974A, JZ321A, R7J50A	42% -50%	**OfficeConnect 1420 Switch**	JG708B	60%
Aruba Instant On Access Points: AP11, AP11D, AP12, AP15, AP17, AP21, AP22, AP22D, AP25, AP27, AP32	R2W95A, R3J21A, R2X00A, R3J23A, R2X10A, R3J25A, R2X15A, R4W01A, R6M49A, R9B27A, R9B32A, R2X05A, S1T08A, S1U75A, S1T22A, S1T36A	34% - 53%	**OfficeConnect 1950 Switches**	JG962A, JG963A, JG961A, JG960A, JH295A	74%
Aruba Instant On 1430 Switches	R8R44A, R8R45A, R8R46A, R8R47A, R8R48A, R8R49A, R8R50A	28% - 52%	**Aruba UXI Sensors**	R7H75A, S0U51A	45%
Aruba Instant On 1830 Switches	JL810A, JL811A, JL812A, JL813A, JL814A, JL815A	32% - 45%	**Aruba UXI Sensor Subscription Service**	R4W97AAE, R4W98AAE, R4W99AAE, S2D97AAE, S2D98AAE, S2D99AAE	45%
Aruba Instant On 1930 Switches	JL680A, JL682A, JL685A, JL681A, JL683A, JL684A, JL686A, JL683B, JL684B, JL686B	27% - 37%			