

Double Down!
Deal Reg +5% Up Front
PLUS FortiRewards!

Secure & Earn Summer Savings Promotion

Take advantage of unprecedented rewards on FortiGates, FortiAPs, & FortiSwitches

✓ Best Features

✓ Lowest TCO

✓ Money In your Pocket

Drive Profitability While Securing Your Distributed Enterprise, Branch, And Small Office Customers

The primary goal of many of the customers we are currently talking to is to simplify security, while increasing effectiveness, and do so with value in mind. Our FortiGate, FortiAP, and FortiSwitch do exactly that. Take advantage of this opportunity to strengthen your customers' security infrastructure with this special offer.

Why Fortinet?

Better price/performance helps your customers achieve better ROI

- **Integrated NGFW, SD-WAN, Wi-Fi controller** in one single appliance without additional product or licenses
- Powered by a **patented ASIC** delivering the industry's fastest application identification and steering for the best possible user experience.
- **Named Network Firewall leader 13 times** from Gartner Magic Quadrant

Process and Program Details:

Step 1: Find qualifying FortiGate, FortiAP and FortiSwitch opportunities

Hint: Target Distributed Enterprise, Small Office, Branch and OT

- [SMB Sell Sheet](#)
- [Distributed Enterprises Sell Sheet](#)
- [SD-Branch Sell Sheet](#)
- [OT Sell Sheet](#)

Step 2: [Register the Deal](#) in the Partner Portal to secure your 50% discount.

Step 3: Close the Deal, Claim & Get Paid!

Not enrolled in FortiRewards? Click [here](#) to start earning!

For more information, contact your dedicated Fortinet Channel Account manager.

Program Details

Program runs June 10th - September 30th, 2024

Partner eligibility:

All U.S. Fortinet Partners

Product eligibility:

See matrix next page. All claims must have at least 5 qualifying products before eligible for reward

How to claim:

Partner must be opted in to FortiRewards

Claiming Period:

July 1, 2024 – October 11, 2024

LIMITED TIME OFFER:

When your customer purchases a 431F they will receive a FREE Thin Edge SASE for the rest of 2024.

[Learn more](#)

Secure and Earn Eligible SKUs

FortiGates	FortiReward
FG-40F	\$100.00
FG-40F-BDL-950-12	\$100.00
FG-40F-BDL-950-36	\$100.00
FG-40F-BDL-950-60	\$100.00
FG-40F-BDL-809-12	\$100.00
FG-40F-BDL-809-36	\$100.00
FG-40F-BDL-809-60	\$100.00
FG-60F	\$125.00
FG-60F-BDL-950-12	\$125.00
FG-60F-BDL-950-36	\$125.00
FG-60F-BDL-809-12	\$125.00
FG-60F-BDL-809-36	\$125.00
FG-60F-BDL-809-60	\$125.00
FG-70F	\$200.00
FG-70F-BDL-950-12	\$200.00
FG-70F-BDL-950-36	\$200.00
FG-71F	\$200.00
FG-71F-BDL-950-12	\$200.00
FG-71F-BDL-950-36	\$200.00

FortiSwitches	FortiReward
FS-124F-POE	\$125.00
FS-148E	\$125.00
FS-224D-FPOE	\$125.00
FS-224E	\$125.00
FS-224E-POE	\$125.00
FS-248E-FPOE	\$200.00
FS-248E-POE	\$200.00
FS-424E-FPOE	\$200.00

FortiAPs	FortiReward
FAP-831F-A	\$100.00
FAP-U231F-A	\$25.00
FAP-U234F-A	\$50.00
FAP-431F-A	\$50.00
FAP-U431F-A	\$50.00
FAP-U432F-A	\$75.00
FAP-U433F-A	\$50.00

Secure and Save Incentive Terms and Conditions

1. Reseller purchases require an eligible product from a Fortinet authorized distributor and the distributor provides an invoice to the reseller
2. This program only applies to qualified products included in the eligible SKU list (previous page)
3. Each FortiRewards claim must include at least 5 eligible SKUs, but can be across multiple opportunities
4. Deal Registration is not required
5. This program is available for new business only; renewals are not eligible
6. Secured Savings starts on June 10, 2024 and ends at 11:59 p.m. PT on September 30, 2024 (Program Term)
7. The program is only valid for sales of the eligible products in the USA during the Program Term
8. This program is available to any USA authorized Fortinet partner, enrolled in FortiRewards
9. Reseller must be invoiced by distributor on or before 11:59 p.m. PT on September 30, 2024
10. Claims must be submitted through FortiRewards between July 1, 2024 – October 11, 2024
11. Only one payout permitted per claim; if deal is shared, partner is responsible for splitting payments
12. Funds will be available no earlier than 5 weeks after the end of the Program Term September 30, 2024
13. Rewards are payable to either Reseller company or individuals, depending on how Reseller opted into the Fortinet Rewards Program
14. By participating in this incentive, Partner agrees that they have: a) Read, understand and approve Partner's participation in the program and agree that such participation will not violate Partner's policies and b) certifies that Partner is in no way affiliated with the government or with any government entity or affiliate
15. Partner Pay capped at \$100,000 per company for all FortiRewards earned in the quarter
16. Individual Pay capped at \$20,000 per individual for all FortiRewards earned in the quarter
17. Program is void where prohibited by law
18. Fortinet reserves the right to determine in its sole discretion if a particular closed deal exceeds acceptable discounting and will be excluded from this program
19. Nothing herein represents any binding commitment by Fortinet, and Fortinet disclaims all warranties, whether express or implied, except to the extent Fortinet enters a binding written contract, signed by Fortinet's General Counsel. Fortinet disclaims in full any guarantees
20. Notwithstanding anything to the contrary, by participating in this program, resellers and distributors understand and acknowledge that Fortinet cannot bind the distributor and that the pricing herein shall be negotiated between reseller and the distributors. Distributors and resellers further understand and acknowledge that Fortinet in no way controls or influences the pricing set between a distributor and reseller, which is set between those parties independently and in their sole and absolute discretion.
21. Fortinet reserves the right to amend or cancel this incentive at any time and to raise or lower points awarded at any time for any reason, without notice. The decisions of Fortinet are binding and final on all matters relating to this program.