

## RenewSolv<sup>-</sup>

# RenewSolv Delivers

TD SYNNEX RenewSolv is a free value add, online tool available for our partners. Renewsolv simplifies the process of selling services, warranties and renewals by providing proactive sales opportunities directly to our reseller partners in their RenewSolv dashboard. With RenewSolv automation, we deliver quotes and opportunities throughout the product lifecycle enabling our partners to retain ownership of their customers and drive more services and renewal revenue.

With the launch of RenewSolv 2.0, we separated the opportunity types making it simple, faster and even easier for our reseller partners to access, download and offer quotes to their customers.

#### RenewSolv 2.0 delivers the following additional benefits:

- Quick access to your quotes with two easy clicks of your mouse
- Enhanced download and advanced search features
- Separation of service attach opportunities from renewals
- A new feature in RenewSolv "Load Your Opportunity" allows our resellers partners to load any of their expiring data, schedule notification dates and keep track of all their renewal opportunities.
- For resellers and vendor partners, a "Quick Load" feature allowing resellers our renewals team to quickly load expiring data and set notification dates. The Quick Load tool delivers proactive opportunity leads to the resellers RenewSolv dashboard. Resellers will receive notifications on expiring opportunities and have direct access to all their data in the dashboard.

#### Gain access to recurring revenue automated proactive quotes from these leading IT vendors:

Extreme Networks	LG Electronics	Solarwinds	Coming Soon 2024 Roadmap
Foxit	Palo Alto Networks	Sonicwall	Renewals
Fujitsu (Ricoh)	Panasonic	Storagecraft	<ul> <li>Cohesity</li> </ul>
Google	Poly	Teamviewer	<ul> <li>Commvault</li> </ul>
HPI	Progress Software	Trend Micro	<ul> <li>Dell Client</li> </ul>
HPE	RedHat	Veeam	<ul> <li>Dell Storage</li> </ul>
Infoblox	Ruckus	VMWare	<ul> <li>Fortinet</li> </ul>
Lenovo IDG	Samsung Mobility	Watchguard	<ul> <li>Hitachi Ventura</li> </ul>
Lenovo ISG	Samsung LFD	Xerox	<ul> <li>IBM</li> </ul>
Lexmark	Sharegate		<ul> <li>Nutanix</li> </ul>
Logitech	Sharp		<ul> <li>NetApp</li> </ul>
-			<ul> <li>Riverbed</li> </ul>
	Foxit Fujitsu ( Ricoh) Google HPI HPE Infoblox Lenovo IDG Lenovo ISG Lexmark	Foxit Palo Alto Networks Fujitsu ( Ricoh) Panasonic Google Poly HPI Progress Software HPE RedHat Infoblox Ruckus Lenovo IDG Samsung Mobility Lenovo ISG Samsung LFD Lexmark Sharegate	Foxit Palo Alto Networks Sonicwall Fujitsu ( Ricoh) Panasonic Storagecraft Google Poly Teamviewer HPI Progress Software Trend Micro HPE RedHat Veeam Infoblox Ruckus VMWare Lenovo IDG Samsung Mobility Watchguard Lenovo ISG Samsung LFD Xerox Lexmark Sharegate

### **TD SYNNEX Services and Renewals Team**

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