

Your Trusted Federal Partner

Helping you accelerate from ideas to innovation

Dell Technologies helps you go from possible to proven faster with innovative technologies, comprehensive professional services and a broad partner ecosystem.

1 Bring AI to your data

It's more efficient and effective to bring AI to your data than vice versa. The bulk of data over the next five years will continue to come from the edge, and the federal government needs a low-risk, straightforward, inexpensive way to capture, store and sort those vast data sets. Generative AI modeling can happen remotely with inferencing at the edge providing critical data triage right where the data exists.

2 Multicloud by design

Dell APEX multicloud by design ensures innovation accelerates with a unified multicloud experience. With consistent operations, increased data and application mobility, and optimized costs, you are free to create new value without constraints and take on big opportunities like GenAI and other emerging technologies.

3 Capitalize on your edge

AI at the edge allows for faster innovation by reducing the time it takes to process and act on data – especially important for mission-critical situations. By optimizing for AI and analytics near data sources, you gain real-time decision-making capabilities to readily respond to insights and opportunities. As every organization strives to move further and faster with data, you can rapidly turn yours into new value by optimizing your edge for simplicity.



Of the nearly \$100 billion the federal government spends on IT, 80% goes toward maintaining existing investments, including legacy systems.¹ That leaves little for innovation and new development, both of which are vital to modernization efforts.

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¹ United States Government Accountability Office, [Agencies Need to Continue Addressing Critical Legacy Systems](#), May 2023.

Unlock the full potential of GenAI at work

As AI apps and features continue to improve and update, developers need hardware and development tools that can keep up with the advancements. Workstations, such as Dell Precision, offer scalability, enabling developers to upgrade components like CPUs, GPUs and memory to meet the growing demands of large language models (LLMs) and other AI software development tools. Investing in a powerful workstation ensures developers remain future-proofed and ready for the next generation of AI-powered software development such as Windows® AI Studio. By choosing workstations and Windows AI Studio, developers can maximize their productivity, innovate faster and stay at the forefront of AI-powered software development.



4 Advance cybersecurity and Zero Trust maturity

No matter where you are on your journey, Dell Technologies has solutions to help. Dell Technologies brings choice and flexibility to your organization. If you're looking to advance your cybersecurity maturity, we can provide security solutions with Zero Trust capabilities to enhance your ability to harden, detect, defend and recover from malicious cyber activity. Because Zero Trust is an architectural approach to security, it isn't a single product and requires a carefully planned harmony of solutions.



Unleash innovation with Dell Technologies

Dell Technologies is a trusted partner to U.S. government and Department of Defense agencies. Our focus is on delivering end-to-end solutions that leverage cutting-edge Dell infrastructure platforms, transformative technologies and our global partner ecosystem while keeping sustainability and security as our

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