

# HyperFlex Specialization Requirements

To earn the Cisco HyperFlex Specialization, partner must meet the role requirements below. In some cases, one person can fill more than one role. See the [Role-Sharing Guidelines](#) (PDF) for details.

## Role requirements

The Hyperflex Specialization has one mandatory role – systems engineer. We highly recommend that account managers also complete training, but it is not required.

### Systems Engineer (SE)

A minimum of two SEs are required for this specialization.

Requirement (2 individuals required)		Exam		Recommended training		
		Cost (USD)	Duration	Link(s) & format(s)	Duration	Cost
<b>This one:</b>	<ul style="list-style-type: none"> <li><a href="#">Cisco HyperFlex for Systems Engineers exam</a> (Exam #700-905)</li> </ul>	\$80/each	1hr	<a href="#">Instructor-led<sup>1</sup></a>	3 days	\$3500
<b>Minimum estimate:</b>		<b>\$160</b>	<b>1hr</b>		<b>3 days</b>	<b>\$3500</b>

Training titles: 1: Implementing Cisco HyperFlex (DCIHX).

### Recommended Account Manager (AM) Training

The following training is not required, but we suggest engaging with your regional HyperFlex sales team to get access to the latest AM sales training materials.

Recommended training	Link(s) & format(s)	Duration	Cost
<ul style="list-style-type: none"> <li>Black Belt DC HyperFlex Sales learning map</li> </ul>	<a href="#">E-learning</a>	1hr	\$0
<b>Minimum estimate:</b>		<b>1hr</b>	<b>\$0</b>

## Ongoing requirements for renewal

Partners must maintain compliance with all specialization requirements and submit for renewal by their anniversary date each year. Each specialization is unique, please review requirement details for each and access the [Notification site](#) for the latest change updates. Partner Administrators may view specialization status in the [Program Management and Application \(PMA\) tool](#).

## Additional considerations

### Country groupings

Can one specialization apply across different countries? Yes, but only within one [country grouping](#).

## Role sharing

Can one person fill more than one role? It depends. See [Role-Sharing Guidelines](#) (PDF - 59 KB).

No role sharing is allowed within the Specialization. Two unique individuals are required to fill the roles.

## Related information

### Exam cost and duration

Information provided for cost and duration is an estimate only and is subject to change. It should be confirmed with the exam or training provider.

### Individual career certification costs and duration

Individual career certification duration and costs are estimates and do not include additional costs associated with achieving any Learning@Cisco career level certification.

### Blackbelt Learning Maps available

For more information on HyperFlex training offerings available to Systems Engineers and Account Managers, please visit the [Data Center Black Belt Academy](#) on Cisco SalesConnect.

## Document revision history

Revision History	Date	Changes
1.0	December 18, 2020	Authorization moved to Specialization; new requirements document format replaces Authorization PRD.
2.0	November 10, 2021	Updated renewal requirements to remove continuous learning points
3.0	January 26, 2022	Updated training links



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