

Cisco Webex (Video / Audio Conferencing) End User Offer



For questions, contact your SYNEX Account Manager
 or Gavin Critchlow, Cisco Collaboration Product Manager
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Offer	Free Webex Online	Webex Enterprise Trials	Webex Enterprise Trials for FedRAMP Customers	Free Events for Customers	Expansion for Existing Customers
Target Audience	For individuals and small business that need an immediate solution to enable remote working	For organizations and businesses looking to provide host meeting accounts to employees and require centralized administrative management and reporting capabilities	For customers who require FedRAMP, a standardized approach to security assessment, authorization and continuous monitoring for cloud products and services.	For organizations that have had to cancel or postpone physical events due to COVID-19.	For existing customers with active Webex subscriptions, who need expansions on a temporary basis.
What Is It?	Free Personal Accounts on Webex.com	Webex Trials (Initiated by Partner via Control Hub or Cisco Sales)	Cisco is providing FedRAMP Trials to customers through COVID-19. The trial is available for 50 seats per customer (default) with ability to go up to 1,000 seats for 90 days with a 30 day grace period.	Cisco is delivering free events with partner Vbrick	Cisco is providing relief for customers with active Webex subscriptions during the Cisco Webex COVID- 19 Surplus Usage Waiver Period: February 1, 2020 through May 31, 2020.
Features	<ul style="list-style-type: none"> Unlimited meetings, with participants up to 100 Adding Toll-Dial In to complement our high-quality VoIP meeting join experience Ability to experience meetings on your 	<ul style="list-style-type: none"> Full featured HD video meetings, content sharing, recording Unlimited meeting and webinars with up to 200 participants Toll-Dial and VoIP Audio 	The Trial includes: Meeting Center 200 (up to 200 attendees in any meeting) <ul style="list-style-type: none"> Includes global toll and VOIP Requires passwords on all meetings Excludes PCN 	<ul style="list-style-type: none"> 3 free live events up to 500 participants (Internet video delivery) OR 1 free live event up to 5,000 	<ul style="list-style-type: none"> For Enterprise Agreement Meetings subscriptions- Cisco will allow an additional 20% to be provisioned for Webex Meetings and Webex Teams at no additional charge during waiver period For Active User Meeting subscription- Cisco will not factor an increase in the

	<p>desktop or mobile device</p> <ul style="list-style-type: none"> • Screen sharing and Recording with 1GB cloud storage • Webex Teams unlimited messaging 	<ul style="list-style-type: none"> • Desktop and Mobile app experience • Webex Teams unlimited messaging • Microsoft Exchange Calendar, Directory Sync, SSO • Analytics and Troubleshooting dashboard • Device Registration • 30 or 90 days, with 30 day extension availability 		<p>participants (internet video delivery)</p>	<p>number of Active Users in determining the Average Active Users during the waiver period.</p> <ul style="list-style-type: none"> • For Named User subscriptions, Cisco will allow customers to expand their license count by 20% for a 90 day period during the waiver period.
Additional Offering		<p>One (1) free Cisco 8865 IP video phone per 10 licenses that are converted to a paid Webex subscription.</p> <p>Contact Gavin Critchlow, Synnex PBM, for more info</p>			
How to Get Started	<p>Contact Synnex AM / PBM https://www.webex.com/video-conferencing</p>	<p>Contact Synnex AM / PBM Partners must understand and have access to Cisco Webex Control Hub. Partners can get started with Cisco Webex Trials here</p>	<p>Contact Synnex AM / PBM Partners can sign up directly at the Meetings COVID-19 Trial Sign Up Form</p>	<p>Contact Synnex AM / PBM</p> <ul style="list-style-type: none"> • Vbrick Offer Registration Form • COVID- 19 Response for Large Events • How to Stream your Cisco Webex Meetings to Vbrick 	<p>Contact Synnex AM / PBM Please use the Exception Request for Existing Customers form to request expansions for CCW Annuity customers that fall outside of the guidelines</p>



Cisco Webex (Video / Audio Conferencing) Partner Offers



Offer	CUWP, Cloud- for Webex Meetings and Teams	NFR- for Webex Calling and Webex Video Devices	SYNNEX Comstor Contact
Target Audience	Cisco Partners	Cisco Partners	<p style="text-align: center;">Gavin Critchlow Product Business Manager, Cisco Collaboration gavincr@comstor-na.com 303-566-2650</p>
What Is It?	Qualified partners can order up to 250 free Collaboration SaaS to Use It, Know it and Sell it.	Cisco provides qualified Webex for partners internal usage and in demo/lab scenarios	
Features	<ul style="list-style-type: none">Webex Meetings and Teams including Training, Event and Support	<ul style="list-style-type: none">Webex devices, partners can order and receive up to 88% globally (discounts vary by region)Webex Calling, partners can order up to 250 licenses.	
How to Get Started	<p>Contact Synnex AM / PBM Partner Must have: 1) Collaboration SaaS Authorization 2) CUWP Program Enrollment (PPE) Review CUWP Ordering Guide for offer details, ordering instructions and exception process</p>	<p>Contact Synnex AM / PBM Ordering guide here</p>	