

## Partner

AIIS (Advanced Innovative IT Solutions)

## Founded

2005

## Website

[www.aiisllc.com](http://www.aiisllc.com)

## Industry

IT

## Services/Support Used

Azure Sentinel Click to Run™ Solution

## Quote

*"TD SYNnex's Azure Sentinel Click to Run™ Solution allowed us to quickly deploy and have a bird's eye-view across the organization. We could resolve all of our client's compliance needs at once, as opposed to implementing various costly multi-vendor solutions to address the cybersecurity protocols."*

## Antonio Williams

President, AIIS (Advanced Innovative IT Solutions)



**Accelerated  
Time to  
Market**



**Reduced time  
and Risks**



**Increased  
Customer  
Satisfaction**

# Click to Run™ Solution Fuels Enhanced Security Compliance & Regulation Outcomes



## Defining the Challenge

TD SYNnex partner AIIS (Advanced Innovative IT Solutions) has been in operation for nearly 17 years. They primarily provide advanced technological solutions and services to law firms, doctor's offices and federal suppliers. In a more specialized focus, AIIS also supports its clientele in terms of cybersecurity to fulfill necessary requirements.

When a law practice client reached out with vast cybersecurity needs that were critical to success, AIIS realized they had their hands full.

By nature, law firms tend to require vast levels of security to safeguard sensitive and identifiable data, such as health records, credit data and so on. All this data to carefully manage created the need for advanced security and privacy controls – essentially a set of baseline tools to guarantee security compliance for their clients.

The project outlook was not ideal, and with the cybersecurity requirements needed, AIIS realized the specialized scope required them to seek added technical support to achieve optimal results. They needed an efficient cloud-based solution to elevate the cybersecurity management, regulations and compliances for their client.

## Exploring the Solution

AIIS has transacted with TD SYNnex and previously deployed other Click to Run™ Solutions from our suite of solution offerings to simplify complex deployments for their end-users. For additional support, AIIS reached out to TD SYNnex in search of an agile cloud-based solution positioned to address all the cybersecurity regulations and compliances.

Our team of experts recommended the Azure Sentinel Click to Run™ Solution, a cloud-native Security Information and Event Management (SIEM) that offers partners end-to-end security insights and a glimpse into activities across the entire IT infrastructure to closely monitor for any potential threats within the environment. The pre-configured solution leveraging Microsoft Azure Sentinel, a leading cybersecurity solution, is key to enhancing an organization's security posture while combatting ransomware.

## Reflecting on the Results

Deploying the Azure Sentinel Click to Run™ Solution enabled AIIS to accommodate their client's needs with one catch-all cybersecurity solution that addressed each security requirement, reducing the original timeline for a deployment that would have taken roughly 2 weeks to complete. This eliminated the need for AIIS to engage in an expensive, lengthy multi-vendor project for the same results.

TD SYNnex's cost-saving and timely Click to Run™ Solution led to increased customer satisfaction in minutes, as opposed to hours or days the deployment would have taken without the help of the repeatable, automated solution.

For more information about how TD SYNnex can help you reach your goals, visit [tdsynnex.com](http://tdsynnex.com).